

Attachment 5.16

Orange County Public Schools
E-Rate Yr 4 Project
90 % Discount
State of Florida Contract 250-040-99-1
Cisco SPIN:143004718

School Name	Area	Retrofit	Entity #	Pre-Disc Cost	Disc %	Funding Amount	SLC Portion	District Portion
Apopka Elementary	N	Y	35809	\$25,809.40	90%	\$23,228.46	\$23,228.46	\$2,580.94
Carver Middle	N	Y	36086	\$35,315.80	90%	\$31,784.22	\$31,784.22	\$3,531.58
Catalina Elementary	C		36024	\$6,779.60	90%	\$6,101.64	\$6,101.64	\$677.96
Cherokee	S		35997	\$6,779.60	90%	\$6,101.64	\$6,101.64	\$677.96
Eccleston Elementary	S		36087	\$6,779.60	90%	\$6,101.64	\$6,101.64	\$677.96
Engelwood Elementary	E		36048	\$6,779.60	90%	\$6,101.64	\$6,101.64	\$677.96
Gateway	W		36151	\$6,779.60	90%	\$6,101.64	\$6,101.64	\$677.96
Grand Avenue Elementary	W		38786	\$6,779.60	90%	\$6,101.64	\$6,101.64	\$677.96
Hiawassee Elementary	C		36021	\$6,779.60	90%	\$6,101.64	\$6,101.64	\$677.96
Hungerford Elementary	S		35994	\$6,779.60	90%	\$6,101.64	\$6,101.64	\$677.96
Ivey Lane Elementary	N		36084	\$6,779.60	90%	\$6,101.64	\$6,101.64	\$677.96
Lake Weston Elementary	C		36082	\$6,779.60	90%	\$6,101.64	\$6,101.64	\$677.96
Lancaster Elementary	S		36077	\$6,779.60	90%	\$6,101.64	\$6,101.64	\$677.96
Maxey Elementary	W		38791	\$6,779.60	90%	\$6,101.64	\$6,101.64	\$677.96
Memorial Middle	C	Y	36025	\$35,315.80	90%	\$31,784.22	\$31,784.22	\$3,531.58
Mollie Ray Elementary	N	Y	36060	\$25,809.40	90%	\$23,228.46	\$23,228.46	\$2,580.94
Orange Center Elementary	C		36017	\$6,779.60	90%	\$6,101.64	\$6,101.64	\$677.96
Orlo Vista Elementary	N		36147	\$6,779.60	90%	\$6,101.64	\$6,101.64	\$677.96
Pine Hills Elementary	S		36069	\$6,779.60	90%	\$6,101.64	\$6,101.64	\$677.96
Pineloch Elementary	S		36027	\$6,779.60	90%	\$6,101.64	\$6,101.64	\$677.96
Richmond Heights Elementary	S	Y	36022	\$25,809.40	90%	\$23,228.46	\$23,228.46	\$2,580.94
Ridgewood Park Elementary	N	Y	36055	\$25,809.40	90%	\$23,228.46	\$23,228.46	\$2,580.94
Rock Lake Elementary	C		36016	\$6,779.60	90%	\$6,101.64	\$6,101.64	\$677.96
Rolling Hills Elementary	N		36054	\$6,779.60	90%	\$6,101.64	\$6,101.64	\$677.96
Sadler Elementary	W		36066	\$6,779.60	90%	\$6,101.64	\$6,101.64	\$677.96
Shingle Creek Elementary	W		36160	\$6,779.60	90%	\$6,101.64	\$6,101.64	\$677.96
Tangelo Park Elementary	W		36118	\$6,779.60	90%	\$6,101.64	\$6,101.64	\$677.96
Washington Shores Elem	C		36018	\$6,779.60	90%	\$6,101.64	\$6,101.64	\$677.96
Wheatley Elementary	N		35794	\$6,779.60	90%	\$6,101.64	\$6,101.64	\$677.96

5.16.1

Orange County Public Schools

E-Rate Yr 4 Project

90 % Discount

State of Florida Contract 250-040-99-1

Cisco SPIN:143004718

School Name	Area	Retrofit	Entity #	Pre-Disc Cost	Disc %	Funding Amount	SLC Portion	District Portion
				\$ 329,800.00		\$296,820.00	\$296,820.00	\$32,980.00



Cisco Systems, Inc.
3660 Maguire Road
Suite 200
Orlando, Florida 32803
Ph: (407)897-8731
Fax: (407)897-8799

5.1612

Price Quotation

Date: 1/12/2001
To: Gay Sherman
Orange County Public Schools
445 West Amelia Street, 2nd Floor
Orlando FL
32801
Ph: (407)317-3200 ext 2305
Fax: (407)317-3380

Quote Number: 72A-12HW
Total Price: \$25,809.40

Product Number	Product Description	Qty	Unit List Price	Disc Price	Disc %	Extended Price
	Retrofit Elementary School Configuration					
WS-C3508G-XL-EN	Catalyst 3508G XL Enterprise Edition	1	\$4,995.00		32.000%	\$3,396.60
WS-C3524-XL-EN	Catalyst 3524 XL Enterprise Edition	8	\$2,995.00		32.000%	\$16,292.80
WS-G5484	1000BASE-SX "Short Wavelength" GBIC (Multimode only)	16	\$500.00		32.000%	\$5,440.00
WS-X3500-XL	GigaStack Stacking GBIC and 50cm cable	4	\$250.00		32.000%	\$680.00
WS-SNT-WS-C3508G	8x5xNBD Svc, WS-C3508G	1	\$895.00		100.000%	\$0.00
WS-SNT-WS-C3524	8x5xNBD Svc, WS-C3524	8	\$375.00		100.000%	\$0.00

1st Year Included Per State of Florida Contract 250-040-99-1

Cisco Systems, Inc. SPIN: 143004718

FOB Point: Origin
Ship Date:
Quote Valid Until: 02/11/2001

Payment Terms: Net 30
Installation: Available on Request and Billable
Warranty: 90 days

Signed:

Chris Johnson

Christopher L. Johnson

Notes:

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Price Quotation

Date: 1/12/2001
To: Gay Sherman
Orange County Public Schools
445 West Amelia Street, 2nd Floor
Orlando FL
32801
Ph: (407)317-3200 ext 2305
Fax: (407)317-3380

Quote Number: 72A-12IP
Total Price: \$35,315.80

Product Number	Product Description	Qty	Unit List Price	Disc Price	Disc %	Extended Price
	Retrofit Middle School Configuration					
WS-C3508G-XL-EN	Catalyst 3508G XL Enterprise Edition	1	\$4,995.00		32.000%	\$3,396.60
WS-C3524-XL-EN	Catalyst 3524 XL Enterprise Edition	12	\$2,995.00		32.000%	\$24,439.20
WS-G5484	1000BASE-SX "Short Wavelength" GBIC (Multimode only)	20	\$500.00		32.000%	\$6,800.00
WS-X3500-XL	GigaStack Stacking GBIC and 50cm cable	4	\$250.00		32.000%	\$680.00
- N-SNT-WS-C3508G	8x5xNBD Svc,WS-C3508G	1	\$895.00		100.000%	\$0.00
- J-SNT-WS-C3524	8x5xNBD Svc,WS-C3524	12	\$375.00		100.000%	\$0.00

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Cisco Systems, Inc. SPIN: 143004718

FOB Point: Origin
Ship Date:
Quote Valid Until: 02/11/2001

Payment Terms: Net 30
Installation: Available on Request and Billable
Warranty: 90 days

Signed:

Christopher L. Johnson

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Date: 1/12/2001
To: Gay Sherman
Orange County Public Schools
445 West Amelia Street, 2nd Floor
Orlando FL
32801
Ph: (407)317-3200 ext 2305
Fax: (407)317-3380

Quote Number: 72A-12CL
Total Price: \$6,779.60

Product Number	Product Description	Qty	Unit List Price	Disc Price	Disc %	Extended Price
	Standard (Non-Retrofit) Middle and Elementary School Configuration					
WS-C2924M-XL-EN	24-port 10/100 Switch w/Two Module Slots (Enterprise Edition	1	\$2,495.00		32.000%	\$1,696.60
WS-X2924-XL-V	4-port 100BaseFX ISL/802.1Q Switch Module	1	\$1,995.00		32.000%	\$1,356.60
WS-C1924C-A	24 Port 10Mb Switch w/1 100BaseTX, 1 100 Base FX;Ent Ed Upgd	1	\$1,595.00		32.000%	\$1,084.60
WS-C1924-A	24 Port 10Mb Switch W/2 100BaseTX Ports; Ent Ed Upgradable	3	\$1,295.00		32.000%	\$2,641.80
CON-SNT-WS-C2924	8x5xNBD Svc, WS-C2924M-XL-A, WS-C2924M-XL-EN	1	\$290.00		100.000%	\$0.00
CON-SNT-WS-C1924	SMARTnet 8x5xNBD for WS-C1924x,24 Port 10Mb Switch	4	\$236.00		100.000%	\$0.00

1st Year Included Per State of Florida Contract 250-040-99-1

Cisco Systems, Inc. SPIN: 143004718

FOB Point: Origin
Ship Date:
Quote Valid Until: 02/11/2001

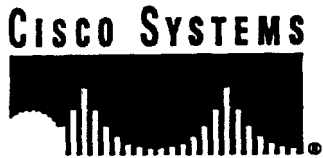
Payment Terms: Net 30
Installation: Available on Request and Billable
Warranty: 90 days

Signed:

Christopher L. Johnson

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Cisco Systems, Inc.
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5.16.5

Price Quotation

Date: 1/12/2001
To: Gay Sherman
Orange County Public Schools
445 West Amelia Street, 2nd Floor
Orlando FL
32801
Ph: (407)317-3200 ext 2305
Fax: (407)317-3380

Quote Number: 72A-12JP
Total Price: \$13,630.60

Product Number	Product Description	Qty	Unit List Price	Disc Price	Disc %	Extended Price
	Standard (Non-Retrofit) High School Configuration					
WS-C2924M-XL-EN	24-port 10/100 Switch w/Two Module Slots (Enterprise Edition	1	\$2,495.00		32.000%	\$1,696.60
WS-X2924-XL-V	4-port 100BaseFX ISL/802.1Q Switch Module	1	\$1,995.00		32.000%	\$1,356.60
WS-C1924C-EN	24 Port 10Mb Switch, 1 100 TX, 1 100 FX Port, ISL, CGMP, RMON	1	\$1,995.00		32.000%	\$1,356.60
WS-C1924-EN	24 Port 10Mb Switch, 2 100BaseTX Ports, ISL, CGMP, RMON	8	\$1,695.00		32.000%	\$9,220.80
CON-SNT-WS-C2924	8x5xNBD Svc, WS-C2924M-XL-A, WS-C2924M-XL-EN	1	\$290.00		100.000%	\$0.00
CON-SNT-WS-C1924	SMARTnet 8x5xNBD for WS-C1924x, 24 Port 10Mb Switch	9	\$236.00		100.000%	\$0.00

1st Year Included Per State of Florida Contract 250-040-99-1

Cisco Systems, Inc. SPIN: 143004718

FOB Point: Origin
Ship Date:
Quote Valid Until: 02/11/2001

Payment Terms: Net 30
Installation: Available on Request and Billable
Warranty: 90 days

Signed:

Christopher L. Johnson

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Orange County Public Schools
E-Rate Yr 4 Project
80% Discount
State of Florida Contract 250-040-99-1
Cisco SPIN:143004718

Attachment 5.17

School Name	Area	Retrofit	Entity #	Pre-Disc Cost	Disc %	Funding Amount	SLC Portion	District Portion
Azalea Park Elementary	E	Y	36039	\$25,809.40	80%	\$20,647.52	\$20,647.52	\$5,161.88
Blankner	S		36031	\$6,779.60	80%	\$5,423.68	\$5,423.68	\$1,355.92
Bonneville Elementary	E		36138	\$6,779.60	80%	\$5,423.68	\$5,423.68	\$1,355.92
Cheney Elementary	C		36049	\$6,779.60	80%	\$5,423.68	\$5,423.68	\$1,355.92
Chickasaw Elementary	E	Y	36124	\$25,809.40	80%	\$20,647.52	\$20,647.52	\$5,161.88
Columbia Elementary	E	Y	36145	\$25,809.40	80%	\$20,647.52	\$20,647.52	\$5,161.88
Conway Elementary	S	Y	36091	\$25,809.40	80%	\$20,647.52	\$20,647.52	\$5,161.88
Cypress Park Elementary	S		36128	\$6,779.60	80%	\$5,423.68	\$5,423.68	\$1,355.92
Dillard Street Elementary	W	Y	38788	\$25,809.40	80%	\$20,647.52	\$20,647.52	\$5,161.88
Dover Shores Elementary	S	Y	36089	\$25,809.40	80%	\$20,647.52	\$20,647.52	\$5,161.88
Dream Lake Elementary	N		35811	\$6,779.60	80%	\$5,423.68	\$5,423.68	\$1,355.92
Durrance Elementary	S		36139	\$6,779.60	80%	\$5,423.68	\$5,423.68	\$1,355.92
Fern Creek Elementary	C		35999	\$6,779.60	80%	\$5,423.68	\$5,423.68	\$1,355.92
Hidden Oaks Elementary	N	Y	36104	\$25,809.40	80%	\$20,647.52	\$20,647.52	\$5,161.88
Hillcrest Elementary	E		36143	\$6,779.60	80%	\$5,423.68	\$5,423.68	\$1,355.92
Howard Middle	C	Y	36001	\$25,809.40	80%	\$20,647.52	\$20,647.52	\$5,161.88
Jackson Middle	E		36041	\$6,779.60	80%	\$5,423.68	\$5,423.68	\$1,355.92
Kaley Elementary	S		36029	\$6,779.60	80%	\$5,423.68	\$5,423.68	\$1,355.92
Killamey Elementary	C		35964	\$6,779.60	80%	\$5,423.68	\$5,423.68	\$1,355.92
Lake Como Elementary	S		36028	\$6,779.60	80%	\$5,423.68	\$5,423.68	\$1,355.92
Lake Gem Elementary	N			\$6,779.60	80%	\$5,423.68	\$5,423.68	\$1,355.92
Lawton Chiles Elementary	E			\$6,779.60	80%	\$5,423.68	\$5,423.68	\$1,355.92
Lee Middle	C	Y	36009	\$35,315.80	80%	\$28,252.64	\$28,252.64	\$7,063.16
Little River Elementary	E		36132	\$6,779.60	80%	\$5,423.68	\$5,423.68	\$1,355.92
Lockhart Elementary	C	Y	36080	\$25,809.40	80%	\$20,647.52	\$20,647.52	\$5,161.88
Lockhart Middle	C	Y	36081	\$35,315.80	80%	\$28,252.64	\$28,252.64	\$7,063.16
Lovell Elementary	N		35788	\$6,779.60	80%	\$5,423.68	\$5,423.68	\$1,355.92
Magnolia School	W		172556	\$6,779.60	80%	\$5,423.68	\$5,423.68	\$1,355.92
McCoy Elementary	S		36122	\$6,779.60	80%	\$5,423.68	\$5,423.68	\$1,355.92

Orange County Public Schools

E-Rate Yr 4 Project

80% Discount

State of Florida Contract 250-040-99-1

Cisco SPIN:143004718

5.17.1

School Name	Area	Retrofit	Entity #	Pre-Disc Cost	Disc %	Funding Amount	SLC Portion	District Portion
Meadow Woods Elementary	S		36130	\$6,779.60	80%	\$5,423.68	\$5,423.68	\$1,355.92
Meadowbrook Middle	N	Y	36053	\$25,809.40	80%	\$20,647.52	\$20,647.52	\$5,161.88
Oak Hill Elementary	N		36146	\$6,779.60	80%	\$5,423.68	\$5,423.68	\$1,355.92
Palmetto Elementary	S		36159	\$6,779.60	80%	\$5,423.68	\$5,423.68	\$1,355.92
Pinar Elementary	E		36125	\$6,779.60	80%	\$5,423.68	\$5,423.68	\$1,355.92
Pinewood Elementary	N			\$6,779.60	80%	\$5,423.68	\$5,423.68	\$1,355.92
Princeton Elementary	C	Y	36015	\$25,809.40	80%	\$20,647.52	\$20,647.52	\$5,161.88
Riverside Elementary	C		36079	\$6,779.60	80%	\$5,423.68	\$5,423.68	\$1,355.92
Robinswood Middle	N	Y	36106	\$35,315.80	80%	\$28,252.64	\$28,252.64	\$7,063.16
Rosemont Elementary	C			\$6,779.60	80%	\$5,423.68	\$5,423.68	\$1,355.92
Silver Star Center	N		36008	\$6,779.60	80%	\$5,423.68	\$5,423.68	\$1,355.92
Tildenville Elementary	W	Y	38789	\$25,809.40	80%	\$20,647.52	\$20,647.52	\$5,161.88
Union Park Elementary	E		36134	\$6,779.60	80%	\$5,423.68	\$5,423.68	\$1,355.92
Union Park Middle	E	Y	36097	\$35,315.80	80%	\$28,252.64	\$28,252.64	\$7,063.16
Ventura Elementary	E	Y	36123	\$25,809.40	80%	\$20,647.52	\$20,647.52	\$5,161.88
Walker Middle	S	Y	36076	\$35,315.80	80%	\$28,252.64	\$28,252.64	\$7,063.16
Westridge Middle	W		36070	\$6,779.60	80%	\$5,423.68	\$5,423.68	\$1,355.92
Winegard Elementary	C		35976	\$13,630.60	80%	\$10,904.48	\$10,904.48	\$2,726.12
Zellwood Elementary	N		35989	\$6,779.60	80%	\$5,423.68	\$5,423.68	\$1,355.92
				\$ 722,340.20		\$577,872.16	\$577,872.16	\$144,468.04



Cisco Systems, Inc. **5.17.2**
3660 Maguire Road
Suite 200
Orlando, Florida 32803
Ph: (407)897-8731
Fax: (407)897-8799

Price Quotation

Date: 1/12/2001
To: Gay Sherman
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Ph: (407)317-3200 ext 2305
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Quote Number: 72A-12HW
Total Price: \$25,809.40

Product Number	Product Description	Qty	Unit List Price	Disc Price	Disc %	Extended Price
	Retrofit Elementary School Configuration					
WS-C3508G-XL-EN	Catalyst 3508G XL Enterprise Edition	1	\$4,995.00		32.000%	\$3,396.60
WS-C3524-XL-EN	Catalyst 3524 XL Enterprise Edition	8	\$2,995.00		32.000%	\$16,292.80
WS-G5484	1000BASE-SX "Short Wavelength" GBIC (Multimode only)	16	\$500.00		32.000%	\$5,440.00
WS-X3500-XL	GigaStack Stacking GBIC and 50cm cable	4	\$250.00		32.000%	\$680.00
CON-SNT-WS-C3508G	8x5xNBD Svc, WS-C3508G	1	\$895.00		100.000%	\$0.00
J-SNT-WS-C3524	8x5xNBD Svc, WS-C3524	8	\$375.00		100.000%	\$0.00

1st Year Included Per State of Florida Contract 250-040-99-1

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FOB Point: Origin
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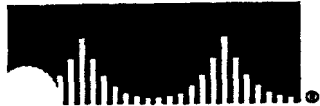
Payment Terms: Net 30
Installation: Available on Request and Billable
Warranty: 90 days

Signed:

Christopher L. Johnson

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5.17.3

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Total Price: \$35,315.80

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	Retrofit Middle School Configuration					
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WS-C3524-XL-EN	Catalyst 3524 XL Enterprise Edition	12	\$2,995.00		32.000%	\$24,439.20
WS-G5484	1000BASE-SX "Short Wavelength" GBIC (Multimode only)	20	\$500.00		32.000%	\$6,800.00
WS-X3500-XL	GigaStack Stacking GBIC and 50cm cable	4	\$250.00		32.000%	\$680.00
N-SNT-WS-C3508G	8x5xNBD Svc,WS-C3508G	1	\$895.00		100.000%	\$0.00
J-SNT-WS-C3524	8x5xNBD Svc,WS-C3524	12	\$375.00		100.000%	\$0.00

1st Year Included Per State of Florida Contract 250-040-99-1

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5.17.4

Price Quotation

Date: 1/12/2001
To: Gay Sherman
Orange County Public Schools
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32801
Ph: (407)317-3200 ext 2305
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Quote Number: 72A-12CL
Total Price: \$6,779.60

Product Number	Product Description	Qty	Unit List Price	Disc Price	Disc %	Extended Price
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WS-C2924M-XL-EN	24-port 10/100 Switch w/Two Module Slots (Enterprise Edition)	1	\$2,495.00		32.000%	\$1,696.60
WS-X2924-XL-V	4-port 100BaseFX ISL/802.1Q Switch Module	1	\$1,995.00		32.000%	\$1,356.60
WS-C1924C-A	24 Port 10Mb Switch w/1 100BaseTX, 1 100 Base FX;Ent Ed Upgd	1	\$1,595.00		32.000%	\$1,084.60
WS-C1924-A	24 Port 10Mb Switch W/2 100BaseTX Ports; Ent Ed Upgradable	3	\$1,295.00		32.000%	\$2,641.80
CON-SNT-WS-C2924	8x5xNBD Svc, WS-C2924M-XL-A, WS-C2924M-XL-EN	1	\$290.00		100.000%	\$0.00
CON-SNT-WS-C1924	SMARTnet 8x5xNBD for WS-C1924x,24 Port 10Mb Switch	4	\$236.00		100.000%	\$0.00

1st Year Included Per State of Florida Contract 250-040-99-1

Cisco Systems, Inc SPIN: 143004718

FOB Point: Origin
Ship Date:
Quote Valid Until: 02/11/2001

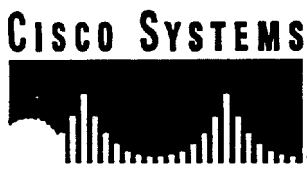
Payment Terms: Net 30
Installation: Available on Request and Billable
Warranty: 90 days

Signed:

Christopher L. Johnson

Notes:

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Cisco Systems, Inc. 5117.5
3660 Maguire Road
Suite 200
Orlando, Florida 32803
Ph: (407)897-8731
Fax: (407)897-8799

Price Quotation

Date: 1/12/2001
To: Gay Sherman
Orange County Public Schools
445 West Amelia Street, 2nd Floor
Orlando FL
32801
Ph: (407)317-3200 ext 2305
Fax: (407)317-3380

Quote Number: 72A-12JP
Total Price: \$13,630.60

Product Number	Product Description	Qty	Unit List Price	Disc Price	Disc %	Extended Price
	Standard (Non-Retrofit) High School Configuration					
WS-C2924M-XL-EN	24-port 10/100 Switch w/Two Module Slots (Enterprise Edition	1	\$2,495.00		32.000%	\$1,696.60
WS-X2924-XL-V	4-port 100BaseFX ISL/802.1Q Switch Module	1	\$1,995.00		32.000%	\$1,356.60
WS-C1924C-EN	24 Port 10Mb Switch, 1 100 TX, 1 100 FX					
	Port,ISL,CGMP,RMON	1	\$1,995.00		32.000%	\$1,356.60
WS-C1924-EN	24 Port 10Mb Switch, 2 100BaseTX Ports, ISL,CGMP,RMON	8	\$1,695.00		32.000%	\$9,220.80
CON-SNT-WS-C2924	8x5xNBD Svc, WS-C2924M-XL-A, WS-C2924M-XL-EN	1	\$290.00		100.000%	\$0.00
CON-SNT-WS-C1924	SMARTnet 8x5xNBD for WS-C1924x,24 Port 10Mb Switch	9	\$236.00		100.000%	\$0.00

1st Year Included Per State of Florida Contract 250-040-99-1

Cisco Systems, Inc SPIN: 143004718

FOB Point: Origin
Ship Date:
Quote Valid Until: 02/11/2001

Payment Terms: Net 30
Installation: Available on Request and Billable
Warranty: 90 days

Signed:


Christopher L. Johnson

Notes:

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Orange County Public Schools

E-Rate Yr 4 Project

Other Discount

State of Florida Contract 250-040-99-1

Cisco SPIN:143004718

5,18.1

School Name	Area	Retrofit	Entity #	Pre-Disc Cost	Disc %	Funding Amount	SLC Portion	District Portion
Chain of Lakes Middle	W			\$6,779.60	50%	\$3,389.80	\$3,389.80	\$3,389.80
Clay Springs Elementary	N		35813	\$6,779.60	50%	\$3,389.80	\$3,389.80	\$3,389.80
Colonial High School	E		36046	\$13,630.60	50%	\$6,815.30	\$6,815.30	\$6,815.30
Conway Middle School	S		36092	\$6,779.60	50%	\$3,389.80	\$3,389.80	\$3,389.80
Cypress Creek High School	S		36127	\$13,630.60	50%	\$6,815.30	\$6,815.30	\$6,815.30
Cypress Springs Elementary	E		36136	\$6,779.60	50%	\$3,389.80	\$3,389.80	\$3,389.80
Deerwood Elementary	E	Y	36135	\$25,809.40	50%	\$12,904.70	\$12,904.70	\$12,904.70
Discovery Middle School	E		36140	\$6,779.60	50%	\$3,389.80	\$3,389.80	\$3,389.80
Edgewater High School	C		36010	\$13,630.60	50%	\$6,815.30	\$6,815.30	\$6,815.30
Gotha Middle School	C		35967	\$6,779.60	50%	\$3,389.80	\$3,389.80	\$3,389.80
Hunters Creek Middle	S		36153	\$6,779.60	50%	\$3,389.80	\$3,389.80	\$3,389.80
John Young Elementary	S		36155	\$6,779.60	50%	\$3,389.80	\$3,389.80	\$3,389.80
Lakemont Elementary	C	Y	35972	\$25,809.40	50%	\$12,904.70	\$12,904.70	\$12,904.70
Maitland Middle School	C		35884	\$6,779.60	50%	\$3,389.80	\$3,389.80	\$3,389.80
Meadow Woods Middle	S			\$6,779.60	50%	\$3,389.80	\$3,389.80	\$3,389.80
Metro West Elementary	W		36150	\$6,779.60	50%	\$3,389.80	\$3,389.80	\$3,389.80
Northlake Park Elementary	S			\$6,779.60	50%	\$3,389.80	\$3,389.80	\$3,389.80
Ocoee Elementary	W		38771	\$6,779.60	50%	\$3,389.80	\$3,389.80	\$3,389.80
Rock Springs Elementary	N		35816	\$6,779.60	50%	\$3,389.80	\$3,389.80	\$3,389.80
Southwest Middle School	W		36110	\$6,779.60	50%	\$3,389.80	\$3,389.80	\$3,389.80
Southwood Elementary	S			\$6,779.60	50%	\$3,389.80	\$3,389.80	\$3,389.80
Sunrise Elementary	E			\$6,779.60	50%	\$3,389.80	\$3,389.80	\$3,389.80
University High	E		36095	\$13,630.60	50%	\$6,815.30	\$6,815.30	\$6,815.30
Windy Ridge	S		36078	\$6,779.60	50%	\$3,389.80	\$3,389.80	\$3,389.80
Bay Meadows Elementary	W	Y	36152	\$25,809.40	40%	\$10,323.76	\$10,323.76	\$15,485.64
Dormerich Elementary	C		35885	\$6,779.60	40%	\$2,711.84	\$2,711.84	\$4,067.76
Dr. Phillips Elementary	W		36111	\$6,779.60	40%	\$2,711.84	\$2,711.84	\$4,067.76
Dr. Phillips High	W		36114	\$13,630.60	40%	\$5,452.24	\$5,452.24	\$8,178.36
Hunters Creek Elementary	S		36154	\$6,779.60	40%	\$2,711.84	\$2,711.84	\$4,067.76

Orange County Public Schools

E-Rate Yr 4 Project

Other Discount

State of Florida Contract 250-040-99-1

Cisco SPIN:143004718

5,18.2

School Name	Area	Retrofit	Entity #	Pre-Disc Cost	Disc %	Funding Amount	SLC Portion	District Portion
Lake Whitney Elementary	W		38797	\$6,779.60	40%	\$2,711.84	\$2,711.84	\$4,067.76
Palm Lake Elementary	W	Y	36116	\$25,809.40	40%	\$10,323.76	\$10,323.76	\$15,485.64
Shenandoah Elementary	S		36088	\$6,779.60	40%	\$2,711.84	\$2,711.84	\$4,067.76
Waterford Elementary	E		36141	\$6,779.60	40%	\$2,711.84	\$2,711.84	\$4,067.76
West Orange High School	W		38795	\$13,630.60	40%	\$5,452.24	\$5,452.24	\$8,178.36
Windermere Elementary	W		36148	\$6,779.60	40%	\$2,711.84	\$2,711.84	\$4,067.76
Winter Park High School	C		35976	\$13,630.60	40%	\$5,452.24	\$5,452.24	\$8,178.36
				\$ 671,000.20		\$350,433.24	\$350,433.24	\$320,566.96



5,18.3

Cisco Systems, Inc.
3660 Maguire Road
Suite 200
Orlando, Florida 32803
Ph: (407)897-8731
Fax: (407)897-8799

Price Quotation

Date: 1/12/2001
To: Gay Sherman
Orange County Public Schools
445 West Amelia Street, 2nd Floor
Orlando FL
32801
Ph: (407)317-3200 ext 2305
Fax: (407)317-3380

Quote Number: 72A-12HW
Total Price: \$25,809.40

Product Number	Product Description	Qty	Unit List Price	Disc Price	Disc %	Extended Price
	Retrofit Elementary School Configuration					
WS-C3508G-XL-EN	Catalyst 3508G XL Enterprise Edition	1	\$4,995.00		32.000%	\$3,396.60
WS-C3524-XL-EN	Catalyst 3524 XL Enterprise Edition	8	\$2,995.00		32.000%	\$16,292.80
WS-G5484	1000BASE-SX "Short Wavelength" GBIC (Multimode only)	16	\$500.00		32.000%	\$5,440.00
WS-X3500-XL	GigaStack Stacking GBIC and 50cm cable	4	\$250.00		32.000%	\$680.00
ON-SNT-WS-C3508G	8x5xNBD Svc, WS-C3508G	1	\$895.00		100.000%	\$0.00
SNT-WS-C3524	8x5xNBD Svc, WS-C3524	8	\$375.00		100.000%	\$0.00

1st Year Included Per State of Florida Contract 250-040-99-1

Cisco Systems, Inc. SPIN: 143004718

FOB Point: Origin
Ship Date:
Quote Valid Until: 02/11/2001

Payment Terms: Net 30
Installation: Available on Request and Billable
Warranty: 90 days

Signed:

Christopher L. Johnson

Notes:

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Cisco Systems, Inc. 5.18.4
3660 Maguire Road
Suite 200
Orlando, Florida 32803
Ph: (407)897-8731
Fax: (407)897-8799

Price Quotation

Date: 1/12/2001
To: Gay Sherman
Orange County Public Schools
445 West Amelia Street, 2nd Floor
Orlando FL
32801
Ph: (407)317-3200 ext 2305
Fax: (407)317-3380

Quote Number: 72A-12IP
Total Price: \$35,315.80

Product Number	Product Description	Qty	Unit List Price	Disc Price	Disc %	Extended Price
	Retrofit Middle School Configuration					
WS-C3508G-XL-EN	Catalyst 3508G XL Enterprise Edition	1	\$4,995.00		32.000%	\$3,396.60
WS-C3524-XL-EN	Catalyst 3524 XL Enterprise Edition	12	\$2,995.00		32.000%	\$24,439.20
WS-G5484	1000BASE-SX "Short Wavelength" GBIC (Multimode only)	20	\$500.00		32.000%	\$6,800.00
WS-X3500-XL	GigaStack Stacking GBIC and 50cm cable	4	\$250.00		32.000%	\$680.00
WS-SNT-WS-C3508G	8x5xNBD Svc, WS-C3508G	1	\$895.00		100.000%	\$0.00
WS-SNT-WS-C3524	8x5xNBD Svc, WS-C3524	12	\$375.00		100.000%	\$0.00

1st Year Included Per State of Florida Contract 250-040-99-1

Cisco Systems, Inc. SPIN: 143004718

FOB Point: Origin
Ship Date:
Quote Valid Until: 02/11/2001

Payment Terms: Net 30
Installation: Available on Request and Billable
Warranty: 90 days

Signed:

Christopher L. Johnson

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Cisco Systems, Inc. 5,18.5
3660 Maguire Road
Suite 200
Orlando, Florida 32803
Ph: (407)897-8731
Fax: (407)897-8799

Price Quotation

Date: 1/12/2001
To: Gay Sherman
Orange County Public Schools
445 West Amelia Street, 2nd Floor
Orlando FL
32801
Ph: (407)317-3200 ext 2305
Fax: (407)317-3380

Quote Number: 72A-12CL
Total Price: \$6,779.60

Product Number	Product Description	Qty	Unit List Price	Disc Price	Disc %	Extended Price
	Standard (Non-Retrofit) Middle and Elementary School Configuration					
WS-C2924M-XL-EN	24-port 10/100 Switch w/Two Module Slots (Enterprise Edition)	1	\$2,495.00		32.000%	\$1,696.60
WS-X2924-XL-V	4-port 100BaseFX ISL/802.1Q Switch Module	1	\$1,995.00		32.000%	\$1,356.60
WS-C1924C-A	24 Port 10Mb Switch w/1 100BaseTX, 1 100 Base FX;Ent Ed Upgd	1	\$1,595.00		32.000%	\$1,084.60
WS-C1924-A	24 Port 10Mb Switch W/2 100BaseTX Ports; Ent Ed Upgradable	3	\$1,295.00		32.000%	\$2,641.80
CON-SNT-WS-C2924	8x5xNBD Svc, WS-C2924M-XL-A, WS-C2924M-XL-EN	1	\$290.00		100.000%	\$0.00
CON-SNT-WS-C1924	SMARTnet 8x5xNBD for WS-C1924x,24 Port 10Mb Switch	4	\$236.00		100.000%	\$0.00

1st Year Included Per State of Florida Contract 250-040-99-1

Cisco Systems, Inc. SPIN: 143004718

FOB Point: Origin
Ship Date:
Quote Valid Until: 02/11/2001

Payment Terms: Net 30
Installation: Available on Request and Billable
Warranty: 90 days

Signed:

Christopher L. Johnson

Notes:

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Cisco Systems, Inc.
3660 Maguire Road
Suite 200
Orlando, Florida 32803
Ph: (407)897-8731
Fax: (407)897-8799

5,181

Price Quotation

Date: 1/12/2001
To: Gay Sherman
Orange County Public Schools
445 West Amelia Street, 2nd Floor
Orlando FL
32801
Ph: (407)317-3200 ext 2305
Fax: (407)317-3380

Quote Number: 72A-12JP
Total Price: \$13,630.60

Product Number	Product Description	Qty	Unit List Price	Disc Price	Disc %	Extended Price
	Standard (Non-Retrofit) High School Configuration					
WS-C2924M-XL-EN	24-port 10/100 Switch w/Two Module Slots (Enterprise Edition	1	\$2,495.00		32.000%	\$1,696.60
WS-X2924-XL-V	4-port 100BaseFX ISL/802.1Q Switch Module	1	\$1,995.00		32.000%	\$1,356.60
WS-C1924C-EN	24 Port 10Mb Switch, 1 100 TX, 1 100 FX	1	\$1,995.00		32.000%	\$1,356.60
WS-C1924-EN	24 Port 10Mb Switch, 2 100BaseTX Ports, ISL,CGMP,RMON	8	\$1,695.00		32.000%	\$9,220.80
CON-SNT-WS-C2924	8x5xNBD Svc, WS-C2924M-XL-A, WS-C2924M-XL-EN	1	\$290.00		100.000%	\$0.00
CON-SNT-WS-C1924	SMARTnet 8x5xNBD for WS-C1924x,24 Port 10Mb Switch	9	\$236.00		100.000%	\$0.00

1st Year Included Per State of Florida Contract 250-040-99-1

Cisco Systems, Inc. SPIN: 143004718

FOB Point: Origin
Ship Date:
Quote Valid Until: 02/11/2001

Payment Terms: Net 30
Installation: Available on Request and Billable
Warranty: 90 days

Signed:

Christopher L. Johnson

Christopher L. Johnson

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Orange County Public Schools
90% Discount
Year 4 E-rate: Dell Marketing LP
State of Florida Contract 250-040-99-1

Attachment 5.19

School Name	Entity #	1400 file/print	2400 file/print	4400 file/print	Lab	WinSchool	Dom Cont	Med Cache	High Cache	Prediscount	Disc %	SLC Portion	District Portion
Apopka Elem	35809	\$5,910.00			\$4,182.00		\$4,066.00			\$14,158.00	90%	\$12,742.20	\$1,415.80
Carver	36086		\$6,709.00		\$4,182.00	\$6,242.90	\$4,066.00	\$2,894.00		\$24,093.90	90%	\$21,684.51	\$2,409.39
Catalina	36024	\$5,910.00			\$4,182.00		\$4,066.00			\$14,158.00	90%	\$12,742.20	\$1,415.80
Cherokee	35997	\$5,910.00			\$4,182.00		\$4,066.00			\$14,158.00	90%	\$12,742.20	\$1,415.80
Eccleston	36087	\$5,910.00			\$4,182.00		\$4,066.00			\$14,158.00	90%	\$12,742.20	\$1,415.80
Englewood	36048	\$5,910.00			\$4,182.00		\$4,066.00			\$14,158.00	90%	\$12,742.20	\$1,415.80
Gateway	36151	\$5,910.00			\$4,182.00		\$4,066.00			\$14,158.00	90%	\$12,742.20	\$1,415.80
Grand Ave.	38786		\$6,709.00		\$4,182.00		\$4,066.00	\$2,894.00		\$17,851.00	90%	\$16,065.90	\$1,785.10
Hiawassee	36021	\$5,910.00			\$4,182.00		\$4,066.00			\$14,158.00	90%	\$12,742.20	\$1,415.80
Hungerford Elem	35994		\$6,709.00		\$4,182.00		\$4,066.00			\$14,957.00	90%	\$13,461.30	\$1,495.70
Ivey Lane	36084	\$5,910.00			\$4,182.00		\$4,066.00			\$14,158.00	90%	\$12,742.20	\$1,415.80
Lake Weston	36082	\$5,910.00			\$4,182.00		\$4,066.00			\$14,158.00	90%	\$12,742.20	\$1,415.80
Lancaster	36077	\$5,910.00			\$4,182.00		\$4,066.00			\$14,158.00	90%	\$12,742.20	\$1,415.80
Maxey	38791	\$5,910.00			\$4,182.00		\$4,066.00			\$14,158.00	90%	\$12,742.20	\$1,415.80
Memorial	36025		\$6,709.00		\$4,182.00	\$6,242.90	\$4,066.00	\$2,894.00		\$24,093.90	90%	\$21,684.51	\$2,409.39
Mollie Ray	36060	\$5,910.00			\$4,182.00		\$4,066.00			\$14,158.00	90%	\$12,742.20	\$1,415.80
Orange Center	36017	\$5,910.00			\$4,182.00		\$4,066.00			\$14,158.00	90%	\$12,742.20	\$1,415.80
Orlo Vista	36147	\$5,910.00			\$4,182.00		\$4,066.00			\$14,158.00	90%	\$12,742.20	\$1,415.80
Pine Hills	36061	\$5,910.00			\$4,182.00		\$4,066.00			\$14,158.00	90%	\$12,742.20	\$1,415.80
Pineloch	36027	\$5,910.00			\$4,182.00		\$4,066.00			\$14,158.00	90%	\$12,742.20	\$1,415.80
Richmond Heights	36022	\$5,910.00			\$4,182.00		\$4,066.00			\$14,158.00	90%	\$12,742.20	\$1,415.80
Ridgewood Park	36055	\$5,910.00			\$4,182.00		\$4,066.00			\$14,158.00	90%	\$12,742.20	\$1,415.80
Rock Lake	36016	\$5,910.00			\$4,182.00		\$4,066.00			\$14,158.00	90%	\$12,742.20	\$1,415.80
Rolling Hills	36054	\$5,910.00			\$4,182.00		\$4,066.00			\$14,158.00	90%	\$12,742.20	\$1,415.80
Sadler	36066	\$5,910.00			\$4,182.00		\$4,066.00			\$14,158.00	90%	\$12,742.20	\$1,415.80
Shingle Creek	36160	\$5,910.00			\$4,182.00		\$4,066.00			\$14,158.00	90%	\$12,742.20	\$1,415.80
Tangelo Park	36118	\$5,910.00			\$4,182.00		\$4,066.00			\$14,158.00	90%	\$12,742.20	\$1,415.80
Washington Shores	36018	\$5,910.00			\$4,182.00		\$4,066.00			\$14,158.00	90%	\$12,742.20	\$1,415.80
Wheatley	35794	\$5,910.00			\$4,182.00		\$4,066.00			\$14,158.00	90%	\$12,742.20	\$1,415.80
		\$147,750.00	\$26,836.00	\$0.00	\$121,278.00	\$12,485.80	\$117,914.00	\$8,682.00	\$0.00	\$434,945.80		\$318,797.91	\$35,421.99

5,19.1

DELL STATE OF FLORIDA PRICE LIST

DELL ST of FL Contract # 250-040-99-1 / Vendor # 111327 / Dell Marketing L.P. - Educ. Sales / Attn: Todd Sims
 Dell Remarketer# 4906995 / Attn: Paula Brundage 322 - 7832 / Prices include delivery. Prices and availability subject to change.
 Effective November 15, 2000

School File Server Pricing**School File/Print Server - (2400) - Single Processor Configuration**

Dell PowerEdge 2400 Server: (MiniTower Chassis) - Upgradeable to (2) Processors - Redundant Power Supply

Processor: PIII 866MHz, 256K Cache RAM: 256MB or 512MB H/D: (4) 18.2GB LVD SCSI H/D RAID 5

Controller: PERC2/Si Embedded RAID NIC: (2) Intel Pro 100 Plus (1 built-in, 1 PCI)

Floppy: 1.44MB, 3.5" CD: 17/40X SCSI CD B/U: Powervault 100T DDS-4 UPS: APC Smart-UPS 700

Accessories: Keyboard, Mouse, 15" M570 Monitor Warranty: 3 yr. on-site & DirectLine with 5/OS Resolutions

QTY.	DESCRIPTION	Quote #	PRICE	TOTAL
1	Dell PowerEdge 2400 Base (Pentium III 866MHz) w/no OS (4) 18GB H/D 512MB RAM	49738106	\$6,709.00	\$6,709.00
	*Both quotes include: DDS-4 Backup (5 pack)			

Sub-total \$6,709.00

School File/Print Server (4400) - Dual Processor Configuration with (4) 18GB HD & DLT

Dell PowerEdge 4400 Server: - With (2) Processors and (2) NICs - Redundant Power Supply

Processor: (2) PIII 866MHz, 256K Cache RAM: 512MB H/D: (2) 9.1GB LVD SCSI H/D Mirrored,

H/D: (4) 18.2GB LVD SCSI H/D RAID 5 Controller: PERC3/Di Embedded RAID NIC: (2) Intel Pro 100 Plus (1 built-in, 1 PCI)

Floppy: 1.44MB, 3.5" CD: 17/40X SCSI CD B/U: 35/70GB DLT 7000 UPS: APC Smart-UPS 1400

Accessories: Keyboard, Mouse, 15" M570 Monitor Warranty: 3 yr. on-site & DirectLine with 5/OS Resolutions

QTY.	DESCRIPTION	Quote #	PRICE	TOTAL
1	Dell PowerEdge 4400 Base (Pentium III 866MHz) w/no OS 512MB RAM	49698232	\$13,204.00	\$13,204.00
	*Quote includes: 20/40GB DLT 4000/7000 Tape Cartridges (5 pack)			

Sub-total \$13,204.00

WinSchool File Server - (2400) - Single Processor Configuration

Dell PowerEdge 2400 Server: (MiniTower Chassis) - Upgradeable to (2) Processors - Redundant Power Supply

Processor: PIII 733 or 866MHz, 256K Cache RAM: 256MB H/D: (3) 18.2GB LVD SCSI H/D RAID 5

Controller: PERC2/Si Embedded RAID NIC: (2) Intel Pro 100 Plus (1 built-in, 1 PCI)

Floppy: 1.44MB, 3.5" CD: 17/40X SCSI CD B/U: Powervault 100T DDS-4 with 5 pack Backup UPS: APC Smart-UPS 700

Accessories: Keyboard, Mouse, 15" M570 Monitor, Ext. 250MB ZIP drive with 6 pack disks, Warranty: 3 yr. on-site & DirectLine with 5/OS Resolutions

QTY.	DESCRIPTION	Quote #	PRICE	TOTAL
1	Dell PowerEdge 2400 Base (Pentium III 866MHz) w/no OS & (3) 18GB H/D	49738539	\$6,242.90	\$6,242.90

Sub-total \$6,242.90

10,90, DELL



QUOTATION

5,19.2

Gay Sherman
ORANGE COUNTY PUBLIC SCHOOLS
PO BOX 4984
ACCOUNTS PAYABLE-ELC4
ORLANDO, FL 328024984

Lab
\$4,182

January 12 2001

1 of 4

SKU #	QTY	DESCRIPTION	UNIT PRICE	EXTENDED PRICE
220-1017	1	PowerEdges 1400,800MHz/133, 256K Cache,P3,Base	3,991.00	3,991.00
310-0283	1	Uninterruptable Power Supply, 700V,Stand Alone,Adapter		
310-0453	1	Factory Install		
310-3776	1	Documentation,English,for Dell PowerEdge 1400		
310-4100	1	Logitech System Mouse,Gray, Servers		
311-1103	1	QuietKey Keyboard,104 Key, 6 Pin,Factory Install		
311-1193	1	256MB RAM,DIMM,133MHz,16X72, 168,for Dell PowerEdge 1400		
313-2600	1	Information,No Second Processor		
320-0960	1	20/48X Black,Compact Disk Drive,IDE,for Dell PowerEdge 1300/8450,Factory Install		
340-1919	1	15" (13.8"VIS)Monitor,Gray, E551,for Dell PowerEdge		
340-1952	1	Floppy Disk Drive,1.44MB,F3, NEC,P1400		
340-1999	1	Information,C1,Microsoft,for Dell PowerEdge 1400		
		Hard Disk Drive,18GB,U160,68P P1400		

For your convenience, we have listed your sales representative, your quote number and your customer number which will provide you with faster service when you are ready to place your order.

Sales Representative:
TODD SIMS

Prices and tax rates are subject to change.

Business Leasing provided by Dell Financial Services, an independent entity.
Leasing Documentation Fee \$55

Quote #: 53191050

Customer #: 9007370

DELL MARKETING L.P.
(888) 977-3355 EXT 66345

ONE DELL WAY, ROUND ROCK, TX 78682
(888) 820-7454 SALES REP FAX

REV-C

10,90, DELL



QUOTATION

5,19.3

Gay Sherman
ORANGE COUNTY PUBLIC SCHOOLS
PO BOX 4984
ACCOUNTS PAYABLE-ELC4
ORLANDO, FL 328024984

January 12 2001

Lab 2 of 4

SKU #	QTY	DESCRIPTION	UNIT PRICE	EXTENDED PRICE
340-9890	1	Internal PowerVault 100T DDS4 Drive, No Controller Card, for Dell PE1300, Factory Install		
365-1234	1	READYWARE INSTALLATION FEE		
420-0236	1	Windows 2000 Server, 5 Client Access Licenses, English, 4GB Partition, Factory Install		
422-4018	1	FREE MS Windows 2000 Training. To begin, register at www.EducateU.com, Fact Instl		
430-4937	1	INTEL PR0100+, Network Card, Dell PowerEdge		
902-3710	1	Type 3 Contract - Next Business Day Parts & Labor On-Site Response Initial Year	.00	.00
902-3712	1	Type 3 Contract - Next Business Day Parts & Labor On-Site Response 2YR Extended	.00	.00
460-1600	1	Quote #/Customer # Needed on Purchase Order		
900-4915	1	BusinessCare Initial Year, DirectLine - Advanced Network Operating System Phone Support	.00	.00
900-9997	1	Quantity 5 Resolutions On-Site Installation Declined	.00	.00

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Sales Representative:
TODD SIMS

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Business Leasing provided by Dell Financial Services, an independent entity.
Leasing Documentation Fee \$55

Quote #: 53191050

Customer #: 9007370

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(888) 820-7454 SALES REP FAX

REV-1

10:90, DELL



QUOTATION

5,19.4

Gay Sherman
ORANGE COUNTY PUBLIC SCHOOLS
PO BOX 4984
ACCOUNTS PAYABLE-ELC4
ORLANDO, FL 328024984

January 12 2001

Lab 3 of 4

SKU #	QTY	DESCRIPTION	UNIT PRICE	EXTENDED PRICE
****	1	F12 = 7197618		
340-1767	1	Formatted Magnetic Tape Backup	191.00	191.00
		DDS4 5 Pack		
		Customer Install		
*****	1	SCHOOL NT X 11		

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** FOR A NEW QUOTE

LCD PANELS IN DELL PRODUCTS CONTAIN
MERCURY, PLEASE DISPOSE OF PROPERLY.
CONTACT DELL FINANCIAL SERVICES' ASSET RECOVERY
SERVICES GROUP FOR EPA COMPLIANT DISPOSAL OPTIONS AT
US_DFS_ASSETRECOVERY@DELL.COM. MINIMUM QUANTITIES MAY APPLY

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you with faster service when you are ready to place your order.

Sales Representative:
TODD SIMS

Quote #: 53191050

Customer #: 9007370

Prices and tax rates are subject to change.

Business Leasing provided by Dell Financial Services, an independent entity.
Leasing Documentation Fee \$55

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10,90, DELL



QUOTATION

5,19.5

Gay Sherman
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PO BOX 4984
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ORLANDO, FL 328024984

January 12 2001

Lab 4 of 4

SKU #	QTY	DESCRIPTION	UNIT PRICE	EXTENDED PRICE
			SUB TOTAL	4,182.00
			TAX	.00
			SHIPPING and/or HANDLING	.00
			OTHER	.00
Thank you for calling Dell			TOTAL	\$4,182.00

For your convenience, we have listed your sales representative, your quote number and your customer number which will provide you with faster service when you are ready to place your order.

Sales Representative:
TODD SIMS

Prices and tax rates are subject to change.

Business Leasing provided by Dell Financial Services, an Independent entity.
Leasing Documentation Fee \$55

Quote #: 53191050
Customer #: 9007370

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(888) 820-7454 SALES REP FAX

REV-C

1C. 90. DELL



QUOTATION

5.19.6

Gay Sherman
ORANGE COUNTY PUBLIC SCHOOLS
PO BOX 4984
ACCOUNTS PAYABLE-ELC4
ORLANDO, FL 328024984

1400 file/print
\$5910

January 12 2001

1400 file 10At

SKU #	QTY	DESCRIPTION	UNIT PRICE	EXTENDED PRICE
220-1012	1	PowerEdges 1400,866MHz/133, 256K Cache,P3,Base	5,719.00	5,719.00
310-0283	1	Uninterruptable Power Supply, 700V,Stand Alone,Adapter		
310-0453	1	Factory Install		
310-3776	1	Documentation,English,for Dell PowerEdge 1400		
310-4100	1	Logitec System Mouse,Gray, Servers		
311-1193	1	QuietKey Keyboard,104 Key, 6 Pin,Factory Install		
311-1194	1	Information,No Second Processor		
311-1194	1	512MB RAM,4 X 128MB Registered DIMMs		
313-2600	1	20/48X Black,Compact Disk Drive,IDE,for Dell PowerEdge 1300/8450,Factory Install		
320-0960	1	15" (13.8"VIS)Monitor,Gray, E551,for Dell PowerEdge		
340-1919	1	Floppy Disk Drive,1.44MB,F3, NEC,P1400		
340-1955	1	Information,C4,AR5,for Dell PowerEdge 1400		
340-1999	1	Hard Disk Drive,18GB,U160,68P P1400		

For your convenience, we have listed your sales representative, your quote number and your customer number which will provide you with faster service when you are ready to place your order.

Sales Representative:
TODD SIMS

Prices and tax rates are subject to change.

Business Leasing provided by Dell Financial Services, an independent entity.
Leasing Documentation Fee \$55

Quote #: 53191160
Customer #: 9007370

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REV-C

10.90. DELL



QUOTATION

5,19.7

Gay Sherman
ORANGE COUNTY PUBLIC SCHOOLS
PO BOX 4984
ACCOUNTS PAYABLE-ELC4
ORLANDO, FL 328024984

January 12 2001

1400
File 2 of 4

SKU #	QTY	DESCRIPTION	UNIT PRICE	EXTENDED PRICE
340-1999	1	Hard Disk Drive,18GB,U160,68P P1400		
340-1999	1	Hard Disk Drive,18GB,U160,68P P1400		
340-9007	1	PERC2-Dual Channel,64MB,1400, 1-Internal/1-External Channel		
340-9890	1	Internal PowerVault 100T DDS4 Drive,No Controller Card,for Dell PE1300,Factory Install		
365-1234	1	READYWARE INSTALLATION FEE		
420-0236	1	Windows 2000 Server,5 Client Access Licenses,English,4GB Partition,Factory Install		
422-4018	1	FREE MS Windows 2000 Training. To begin,register at www.EducateU.com,Fact Instl		
430-4937	1	INTEL PR0100+,Network Card, Dell PowerEdge		
902-3710	1	Type 3 Contract - Next Business Day Parts & Labor On-Site Response Initial Year	.00	.00
902-3712	1	Type 3 Contract - Next Business Day Parts & Labor On-Site Response 2YR Extended	.00	.00
460-1600	1	Quote #/Customer # Needed on Purchase Order		

For your convenience, we have listed your sales representative, your quote number and your customer number which will provide you with faster service when you are ready to place your order.

Sales Representative:
TODD SIMS

Quote #: 53191160

Customer #: 9007370

Prices and tax rates are subject to change.

Business Leasing provided by Dell Financial Services, an independent entity.
Leasing Documentation Fee \$55

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10.90. DELL



QUOTATION

5,19.8

Gay Sherman
 ORANGE COUNTY PUBLIC SCHOOLS
 PO BOX 4984
 ACCOUNTS PAYABLE-ELC4
 ORLANDO, FL 328024984

January 12 2001

1400 3 of 4

SKU #	QTY	DESCRIPTION	UNIT PRICE	EXTENDED PRICE
900-4915	1	BusinessCare Initial Year, DirectLine - Advanced Network Operating System Phone Support Quantity 5 Resolutions	.00	.00
900-9997	1	On-Site Installation Declined	.00	.00
****	1	F12 = 7197618		
340-1767	1	Formatted Magnetic Tape Backup DDS4 5 Pack Customer Install	191.00	191.00
*****	1	SCHOOL NT X 11		

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 the agreement signed by you and Dell, or
 absent such agreement, is subject to the
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LCD PANELS IN DELL PRODUCTS CONTAIN

For your convenience, we have listed your sales representative,
 your quote number and your customer number which will provide
 you with faster service when you are ready to place your order.

Sales Representative:
 TODD SIMS

Quote #: 53191160
 Customer #: 9007370

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 Leasing Documentation Fee \$55

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REV-C

1C, 90, DELL



QUOTATION

5,19.9

Gay Sherman
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PO BOX 4984
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ORLANDO, FL 328024984

January 12 2001

1400 4 of 4

SKU #	QTY	DESCRIPTION	UNIT PRICE	EXTENDED PRICE
MERCURY, PLEASE DISPOSE OF PROPERLY. CONTACT DELL FINANCIAL SERVICES' ASSET RECOVERY SERVICES GROUP FOR EPA COMPLIANT DISPOSAL OPTIONS AT US_DFS_ASSETRECOVERY@DELL.COM. MINIMUM QUANTITIES MAY APPLY				
			SUB TOTAL	5,910.00
			TAX	.00
			SHIPPING and/or HANDLING	.00
			OTHER	.00
Thank you for calling Dell			TOTAL	\$5,910.00

For your convenience, we have listed your sales representative,
your quote number and your customer number which will provide
you with faster service when you are ready to place your order.

Sales Representative:
TODD SIMS

Prices and tax rates are subject to change.

Business Leasing provided by Dell Financial Services, an independent entity.
Leasing Documentation Fee \$55

Quote #: 53191160
Customer #: 9007370

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(888) 820-7454 SALES REP FAX

REV-C

1C, 90, DELL



QUOTATION

5.19.10

Gay Sherman
ORANGE COUNTY PUBLIC SCHOOLS
PO BOX 4984
ACCOUNTS PAYABLE-ELC4
ORLANDO, FL 328024984

January 12 2001

Mid Cache

10f2

SKU #	QTY	DESCRIPTION	UNIT PRICE	EXTENDED PRICE
220-1484	1	Dell PowerApp 100,1U,750MHz	2,894.00	2,894.00
310-0900	1	No Keyboard Option,for Dell PowerApps,Tied		
310-3181	1	Cable,C1,PowerApp 100, Application Support,Tied		
310-4111	1	New Rack Ordered		
311-1739	1	256MB RAM,DIMM,100M,32X72,4K, 168,Tied		
320-0058	1	Monitor Option-None		
340-2671	1	Hard Disk Drive,2X9GB,U160,for Dell PowerApp,Tied		
420-0801	1	Software,Solution,Windows for Web Servers 2000,Version 1.1, PAW,2X9,Tied		
902-3820	1	Type 3 Contract - Next Business Day Parts & Labor On-Site Response Initial Year	.00	.00
902-3822	1	Type 3 Contract - Next Business Day Parts & Labor On-Site Response 2YR Extended	.00	.00
900-9997	1	On-Site Installation Declined	.00	.00

For your convenience, we have listed your sales representative, your quote number and your customer number which will provide you with faster service when you are ready to place your order.

Sales Representative:
TODD SIMS

Quote #: 53191348

Customer #: 9007370

Prices and tax rates are subject to change.

Business Leasing provided by Dell Financial Services, an independent entity.
Leasing Documentation Fee \$55

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(888) 820-7454 SALES REP FAX

REV-C

1C.90,DELL



QUOTATION

5.19.11

Gay Sherman
ORANGE COUNTY PUBLIC SCHOOLS
PO BOX 4984
ACCOUNTS PAYABLE-ELC4
ORLANDO, FL 328024984

January 12 2001

Mid Cache 20f2

SKU #	QTY	DESCRIPTION	UNIT PRICE	EXTENDED PRICE
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This quote is subject to the terms of the agreement signed by you and Dell, or absent such agreement, is subject to the applicable Dell standard terms of sale.

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** FOR A NEW QUOTE

LCD PANELS IN DELL PRODUCTS CONTAIN
MERCURY, PLEASE DISPOSE OF PROPERLY.
CONTACT DELL FINANCIAL SERVICES' ASSET RECOVERY
SERVICES GROUP FOR EPA COMPLIANT DISPOSAL OPTIONS AT
US_DFS_ASSETRECOVERY@DELL.COM. MINIMUM QUANTITIES MAY APPLY

	SUB TOTAL	2,894.00
	TAX	.00
	SHIPPING and/or HANDLING	.00
	OTHER	.00
Thank you for calling Dell	TOTAL	\$2,894.00

For your convenience, we have listed your sales representative, your quote number and your customer number which will provide you with faster service when you are ready to place your order.

Sales Representative:
TODD SIMS

Prices and tax rates are subject to change.

Business Leasing provided by Dell Financial Services, an independent entity.
Leasing Documentation Fee \$55

Quote #: 53191348
Customer #: 9007370

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(888) 820-7454 SALES REP FAX

REV-C

1C.90, DELL



QUOTATION

5.19.12

Gay Sherman

ORANGE COUNTY PUBLIC SCHOOLS

PO BOX 4984

ACCOUNTS PAYABLE-ELC4

ORLANDO, FL 328024984

Domain Controller

\$4,066

January 12 2001

1 of 4

SKU #	QTY	DESCRIPTION	UNIT PRICE	EXTENDED PRICE
220-1017	1	PowerEdges 1400,800MHz/133, 256K Cache,P3,Base	3,875.00	3,875.00
310-0283	1	Uninterruptable Power Supply, 700V,Stand Alone,Adapter		
310-0453	1	Factory Install		
310-3776	1	Documentation,English,for Dell PowerEdge 1400		
310-4100	1	Logitec System Mouse,Gray, Servers		
311-1103	1	QuietKey Keyboard,104 Key, 6 Pin,Factory Install		
311-1193	1	256MB RAM,DIMM,133MHz,16X72, 168,for Dell PowerEdge 1400		
313-2600	1	Information,No Second Processor		
320-0960	1	20/48X Black,Compact Disk Drive,IDE,for Dell PowerEdge 1300/8450,Factory Install		
340-1919	1	15" (13.8"VIS)Monitor,Gray, E551,for Dell PowerEdge		
340-1952	1	Floppy Disk Drive,1.44MB,F3, NEC,P1400		
340-1960	1	Information,C1,Microsoft,for Dell PowerEdge 1400		
		Hard Drive,9.1G,U160M,68P, for Dell PowerEdge 1400		

For your convenience, we have listed your sales representative, your quote number and your customer number which will provide you with faster service when you are ready to place your order.

Sales Representative:
TODD SIMS

Quote #: 53191126

Customer #: 9007370

Prices and tax rates are subject to change.

Business Leasing provided by Dell Financial Services, an independent entity.
Leasing Documentation Fee \$55

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(888) 820-7454 SALES REP FAX

REV-C

10.90, DELL



QUOTATION

5,19,13

Gay Sherman
ORANGE COUNTY PUBLIC SCHOOLS
PO BOX 4984
ACCOUNTS PAYABLE-ELC4
ORLANDO, FL 328024984

January 12 2001

DC 2 of 4

SKU #	QTY	DESCRIPTION	UNIT PRICE	EXTENDED PRICE
340-9890	1	Internal PowerVault 100T DDS4 Drive, No Controller Card, for Dell PE1300, Factory Install		
365-1234	1	READYWARE INSTALLATION FEE		
420-0236	1	Windows 2000 Server, 5 Client Access Licenses, English, 4GB Partition, Factory Install		
422-4018	1	FREE MS Windows 2000 Training. To begin, register at www.EducateU.com, Fact Instl		
430-4937	1	INTEL PR0100+, Network Card, Dell PowerEdge		
902-3710	1	Type 3 Contract - Next Business Day Parts & Labor On-Site Response Initial Year	.00	.00
902-3712	1	Type 3 Contract - Next Business Day Parts & Labor On-Site Response 2YR Extended	.00	.00
460-1600	1	Quote #/Customer # Needed on Purchase Order		
900-4915	1	BusinessCare Initial Year, DirectLine - Advanced Network Operating System Phone Support Quantity 5 Resolutions	.00	.00
900-9997	1	On-Site Installation Declined	.00	.00

For your convenience, we have listed your sales representative, your quote number and your customer number which will provide you with faster service when you are ready to place your order.

Sales Representative:
TODD SIMS

Prices and tax rates are subject to change.

Business Leasing provided by Dell Financial Services, an independent entity.
Leasing Documentation Fee \$55

Quote #: 53191126
Customer #: 9007370

DELL MARKETING L.P.
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(888) 820-7454 SALES REP FAX

REV-C

1C, 90, DELL



QUOTATION

5.19.14

Gay Sherman
ORANGE COUNTY PUBLIC SCHOOLS
PO BOX 4984
ACCOUNTS PAYABLE-ELC4
ORLANDO, FL 328024984

January 12 2001

DC 3 of 4

SKU #	QTY	DESCRIPTION	UNIT PRICE	EXTENDED PRICE
****	1	F12 = 7197618		
340-1767	1	Formatted Magnetic Tape Backup	191.00	191.00
		DDS4 5 Pack		
		Customer Install		
*****	1	SCHOOL NT X 11		

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LCD PANELS IN DELL PRODUCTS CONTAIN
MERCURY, PLEASE DISPOSE OF PROPERLY.
CONTACT DELL FINANCIAL SERVICES' ASSET RECOVERY
SERVICES GROUP FOR EPA COMPLIANT DISPOSAL OPTIONS AT
US_DFS_ASSETRECOVERY@DELL.COM. MINIMUM QUANTITIES MAY APPLY

For your convenience, we have listed your sales representative, your quote number and your customer number which will provide you with faster service when you are ready to place your order.

Sales Representative:
TODD SIMS

Prices and tax rates are subject to change.
Business Leasing provided by Dell Financial Services, an independent entity.
Leasing Documentation Fee \$55

Quote #: 53191126
Customer #: 9007370

DELL MARKETING L.P.
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(888) 820-7454 SALES REP FAX

REV-C

1C.90, DELL



QUOTATION

5,19,15

Gay Sherman
ORANGE COUNTY PUBLIC SCHOOLS
PO BOX 4984
ACCOUNTS PAYABLE-ELC4
ORLANDO, FL 328024984

January 12 2001

DC 4 of 4

SKU #	QTY	DESCRIPTION	UNIT PRICE	EXTENDED PRICE
			SUB TOTAL	4,066.00
			TAX	.00
			SHIPPING and/or HANDLING	.00
			OTHER	.00
Thank you for calling Dell			TOTAL	\$4,066.00

For your convenience, we have listed your sales representative, your quote number and your customer number which will provide you with faster service when you are ready to place your order.

Sales Representative:
TODD SIMS

Prices and tax rates are subject to change.

Business Leasing provided by Dell Financial Services, an independent entity.
Leasing Documentation Fee \$55

Quote #: 53191126
Customer #: 9007370

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ONE DELL WAY, ROUND ROCK, TX 78682
(888) 820-7454 SALES REP FAX

REV-4

1C. 90, DELL



QUOTATION

5.19.16

Gay Sherman
ORANGE COUNTY PUBLIC SCHOOLS
PO BOX 4984
ACCOUNTS PAYABLE-ELC4
ORLANDO, FL 328024984

January 12 2001

High Cache

1 of 2

SKU #	QTY	DESCRIPTION	UNIT PRICE	EXTENDED PRICE
220-1484	1	Dell PowerApp 100,1U,750MHz	3,710.00	3,710.00
310-0900	1	No Keyboard Option,for Dell PowerApps,Tied		
310-3181	1	Cable,C1,PowerApp 100, Application Support,Tied		
310-4111	1	New Rack Ordered		
311-1740	1	512MB RAM,DIMM,100M,32X72,4K, 168,Tied		
320-0058	1	Monitor Option-None		
340-2672	1	Hard Disk Drive,2X18GB,U160, for Dell PowerApp,Tied		
420-0802	1	Software,Solution,Windows for Web Servers 2000,Version 1.1, PAW100,2X18GB,Tied		
902-3820	1	Type 3 Contract - Next Business Day Parts & Labor On-Site Response Initial Year	.00	.00
902-3822	1	Type 3 Contract - Next Business Day Parts & Labor On-Site Response 2YR Extended	.00	.00
900-9997	1	On-Site Installation Declined	.00	.00

For your convenience, we have listed your sales representative, your quote number and your customer number which will provide you with faster service when you are ready to place your order.

Sales Representative:

TODD SIMS

Quote #: 53191291

Customer #: 9007370

Prices and tax rates are subject to change.

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Leasing Documentation Fee \$55

DELL MARKETING L.P.
(888) 977-3355 EXT 66345

ONE DELL WAY, ROUND ROCK, TX 78682
(888) 820-7454 SALES REP FAX

REV-C

1C.90, DELL



QUOTATION

5.19.17

Gay Sherman
ORANGE COUNTY PUBLIC SCHOOLS
PO BOX 4984
ACCOUNTS PAYABLE-ELC4
ORLANDO, FL 328024984

January 12 2001

2 of 2

SKU #	QTY	DESCRIPTION	UNIT PRICE	EXTENDED PRICE
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This quote is subject to the terms of the agreement signed by you and Dell, or absent such agreement, is subject to the applicable Dell standard terms of sale.

** NOTE: TO AVOID UNNECESSARY DELAYS DUE TO CONFIGURATION
** ISSUES, PLEASE VERIFY THAT THE OPERATING SYSTEM AND
** AND CONFIGURATION OF THE SYSTEM(S) IN THE ATTACHED QUOTE
** MEET YOUR IT AND/OR END USER'S NEEDS. IF YOU NEED TO
** MAKE ANY CHANGES, PLEASE CONTACT YOUR SALES REPRESENTATIVE
** FOR A NEW QUOTE

LCD PANELS IN DELL PRODUCTS CONTAIN
MERCURY, PLEASE DISPOSE OF PROPERLY.
CONTACT DELL FINANCIAL SERVICES' ASSET RECOVERY
SERVICES GROUP FOR EPA COMPLIANT DISPOSAL OPTIONS AT
US_DFS_ASSETRECOVERY@DELL.COM. MINIMUM QUANTITIES MAY APPLY

	SUB TOTAL	3,710.00
	TAX	.00
	SHIPPING and/or HANDLING	.00
	OTHER	.00
Thank you for calling Dell	TOTAL	\$3,710.00

For your convenience, we have listed your sales representative, your quote number and your customer number which will provide you with faster service when you are ready to place your order.

Sales Representative:
TODD SIMS

Prices and tax rates are subject to change.

Business Leasing provided by Dell Financial Services, an independent entity.
Leasing Documentation Fee \$55

Quote #: 53191291
Customer #: 9007370

DELL MARKETING L.P.
(888) 977-3355 EXT 66345

ONE DELL WAY, ROUND ROCK, TX 78682
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